



# Implementing Large-Scale Workforce Training With Webinars

2016 CEANY Conference

Deanna Cooper, PhD and  
Diane Hodurski-Foley, MPA





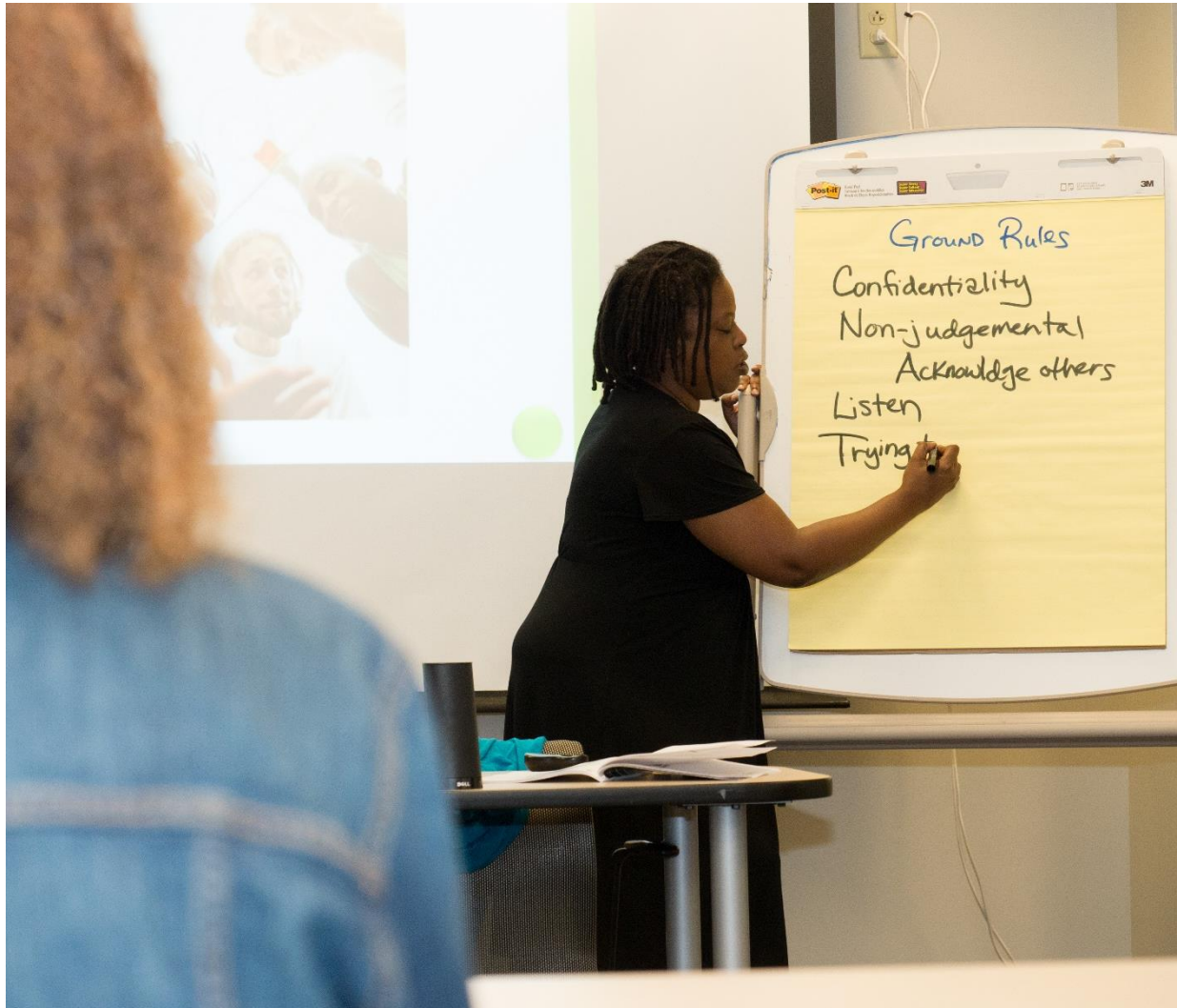
# Professional Development Program Rockefeller College University at Albany

## Implementing Large-Scale Workforce Training With Webinars

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# The Shift: From Traditional Classrooms





# The Shift: To Virtual Classrooms







## Session Agenda

- PDP Use of Webinars
- What Is An ABAWD?
- Why Use Webinar For ABAWD Training
- Considerations:
  - Planning
  - Course Design
  - Implementation
- Lessons Learned
- Best Practices







## Session Objectives

By attending this session, you will learn:

- ✓ Best practices for using webinars for implementing learner programs
- ✓ Practical considerations for planning, designing, and implementing a large-scale workforce training initiative
- ✓ Creative ways to respond to emerging learner needs in a shifting program landscape





# Lifebooks



Name	Current Position	# of years in C.A.W.
Nelson Sterling	CPS DePaul County	10 years - 10 years
Kathy Lohr	Fisher Co. Co. Co. Co.	15 months
Mickey Haggard	JD Training Specialist	19 years
Tracy Ralston	JD Family Specialist	12 yrs
Robert Davis	CPS Corporate Ctr.	2 years
IVY D. HARRIS	Family Specialist in a school	10 years
James Parker	CPS teacher, elementary	10 years
Ruthie Roberts	PMIS Coordinator	10 years
Kyle Wiggins	PMIS Coordinator	10 years
Richard Linton	CPS DePaul County	10 years
Phyllis Linton	Family Specialist in a school	10 years
Sarah Allen	Family Specialist in a school	10 years
Andrew Linn	Family Specialist in a school	10 years
Stephanie Pearson	Family Specialist in a school	10 years
Chloe Blackwell	Family Specialist in a school	10 years
John Carter	Family Specialist in a school	10 years

## Background on PDP





## **PDP's Strength**

Transforming policy into practice:

- Ability to bridge between policy and practice
- Ability to rapidly respond to emerging needs
- Ability to adjust to changing conditions





## Mission

- To provide education, training, research and evaluation in support of the public workforce, government agencies, not-for profits, and affiliated organizations

## Vision

- Helping government become more efficient







# Value

- Furthering the university's public and community service mission (community engagement)
- Respond to emerging workforce development needs
- Provide Continuing Professional Education (CPE) for the public workforce (training and technical assistance)
- Creating opportunities for faculty and students
- Bridging policy and practice





# PDP's Historical Trademark

Ability to:

- Work with diverse groups
- Cut through bureaucracy
- Be resourceful and creative
- Be results oriented
- Deliver “just-in-time” training







# Implementing Large-Scale Workforce Training With Webinars





# PDP Use of Webinars





## Experienced With a Variety of Webinar Products

- Various versions of LearnLinc/  
iLinc Virtual Classroom (2002-2015)
- Live Remote Classroom (2005-2011)
- Adobe Connect (2011-2015)
- GoToMeeting/GoToWebinar (2011-present)
- iLinc 12 Virtual Classroom/Webinar (Nov 2015-present)







## Common Features of Webinar Products

- Accessibility
- Often requires paid licenses
- Maximum number of participants
- Supports small to large-scale workforce learning programs for participants in disparate locations
- Realizes efficiencies



CITRIX



GoToWebinar





# Common Features of Webinar Products

- Interactive tools and polling
- Screen and application sharing
- Requires headset with microphone or phone access
- Affected by network conditions/capabilities at host and participant sites
- Recording features



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**What Is An ABAWD?**





# What Is An ABAWD?

**A**ble-

**B**odied

**A**dult

**W**ithout

**D**ependents







## Target Audience

- Staff within the 57 NYS social services districts:
  - County staff
  - Service providers
  - Contractors
- State staff in six NYS regions







# Target Audience

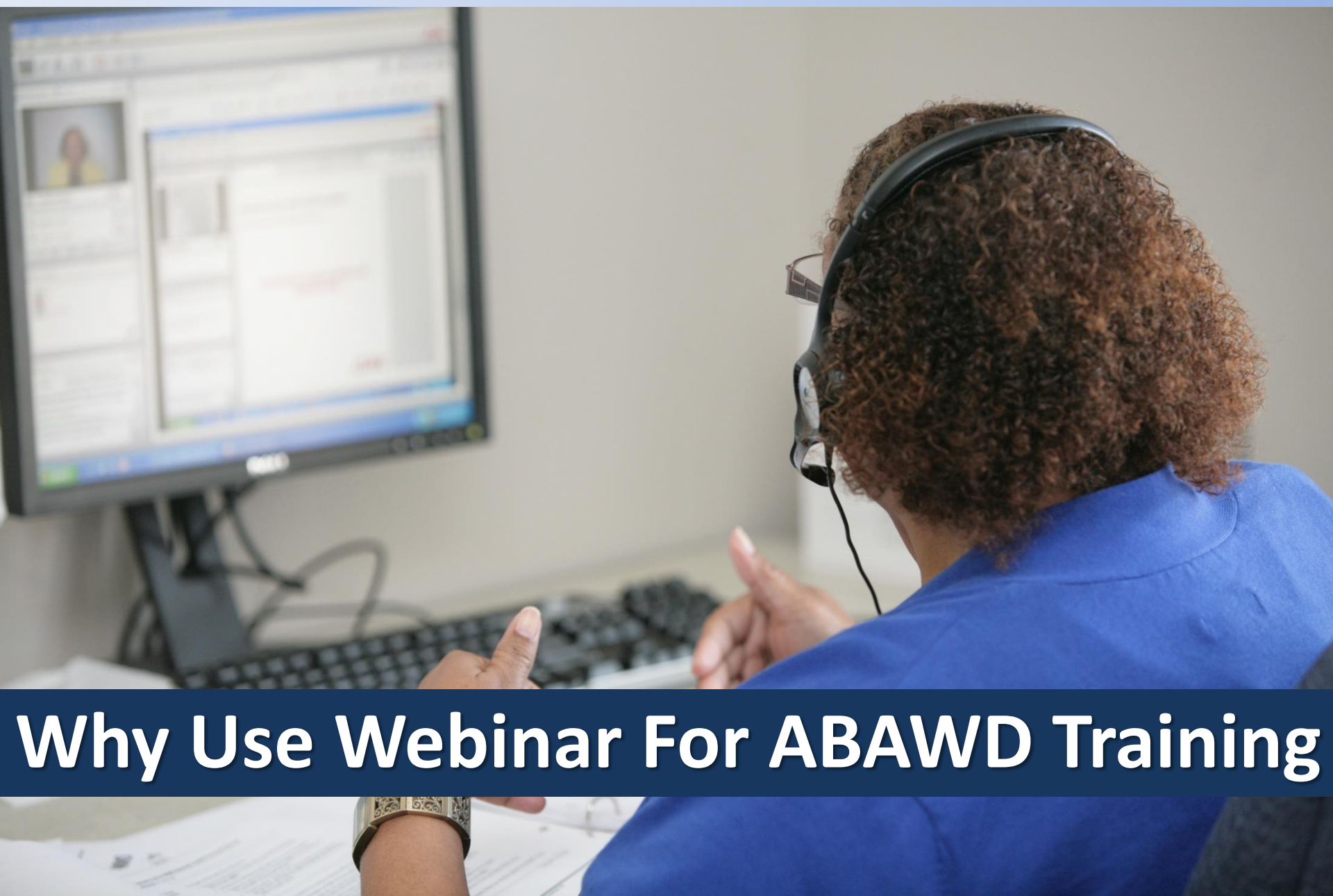
- Estimate of 4,200 staff
- Mix of worker functions
  - Employment
  - SNAP
  - Temporary Assistance
- Mix of job titles
  - Line staff
  - Supervisors
  - Local trainers







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**Why Use Webinar For ABAWD Training**









# Why Use Webinar For ABAWD Training

- Teach geographically dispersed and diverse workforce of 4,200 staff between November 2015 and January 2016
- Continue regular deliveries for new and reassigned workers
- Suitable method for teaching the content
- Consistency in delivery content, message, and format







# Why Use Webinar For ABAWD Training

- Create the course series based on emerging federal/state policies within a short period of time
- Interactivity for active learning
- Instructor-led with Q&A for learning and custom situations
- Policy experts participate





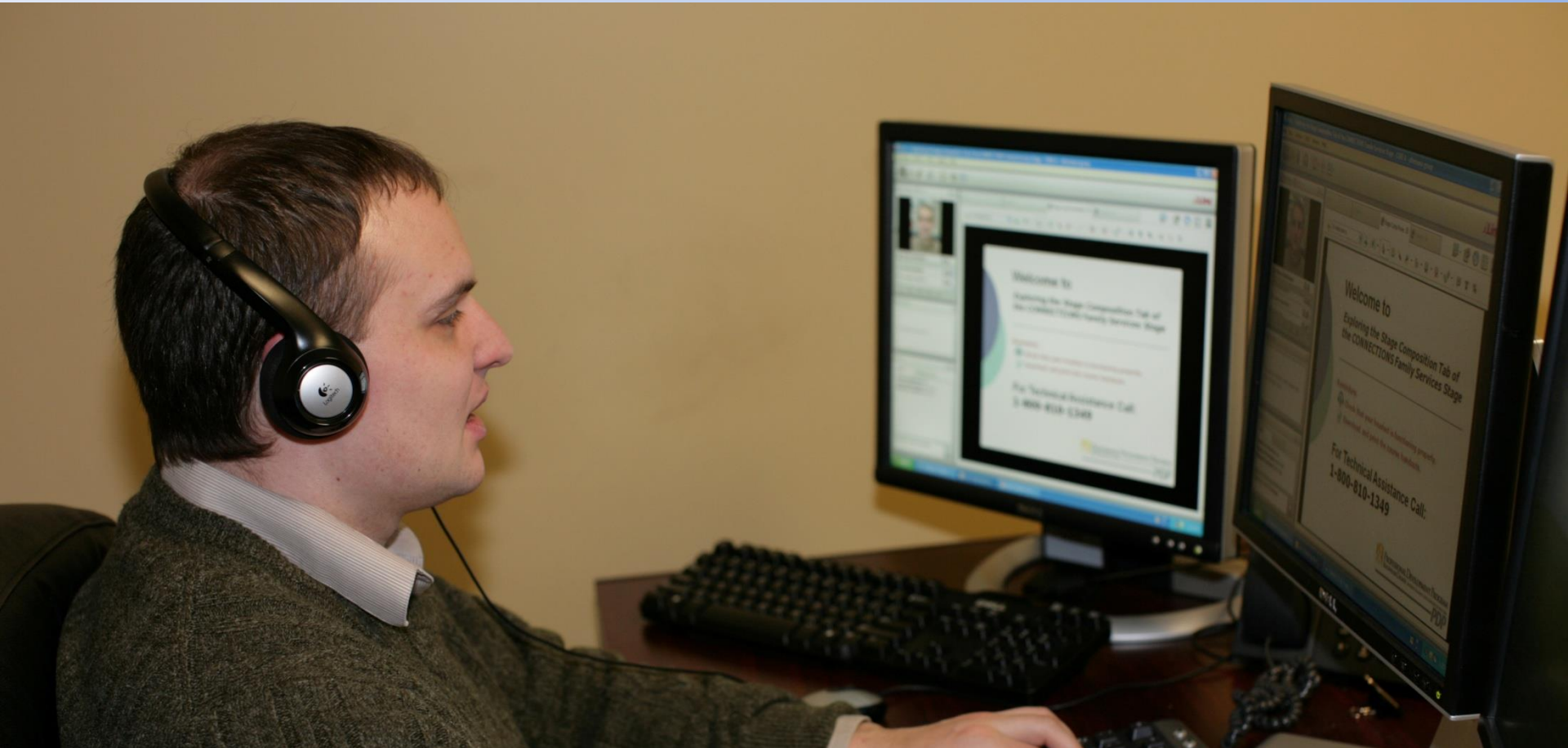


# Why Use Webinar For ABAWD Training

- Distribute job aids for key tasks and decision-making; teach how to use these on the job
- Multiple sessions due to participant availability
- Course could be recorded for on-going training or as an on-the-job resource







# Considerations: Planning, Course Design, and Implementation



# Considerations: Planning

- Length of course
- Timeline
- Resources
  - Instructors
  - Funding
  - Experts / Source Materials
- Number of participants and deliveries







# Considerations: Planning

- Availability:
  - Broadcast locations/rooms
  - Instructor
  - Experts
  - Participants





## Considerations: Planning

- Audience and webinar technology
  - Access (headset, microphone, computer, network)
  - Proficiency
- Announcing the course
- Registration: How?
- Materials: What and how disseminated?







# Considerations: Course Design

- Delivery format:
  - How many instructors?
  - Need a moderator?
- Length (over 2 hours is not recommended)
- If multi-part training, how to ensure consistency
- Suitability for webinar
- Maximize planned use of interactive tools







# Considerations: Course Design

- Create a design plan, content outline, objectives, and activities
- Visuals, handouts, and job aids
- Time for open Q&A
- Vetted script
- Course evaluation







## Considerations: Implementing

- Test and troubleshoot equipment and technology
- Instructor learning, practice, and training simulations
- Scheduling, piloting, and launching
- Finalizing materials plus retrieval or dissemination
- Communicating with target population (changes in materials)





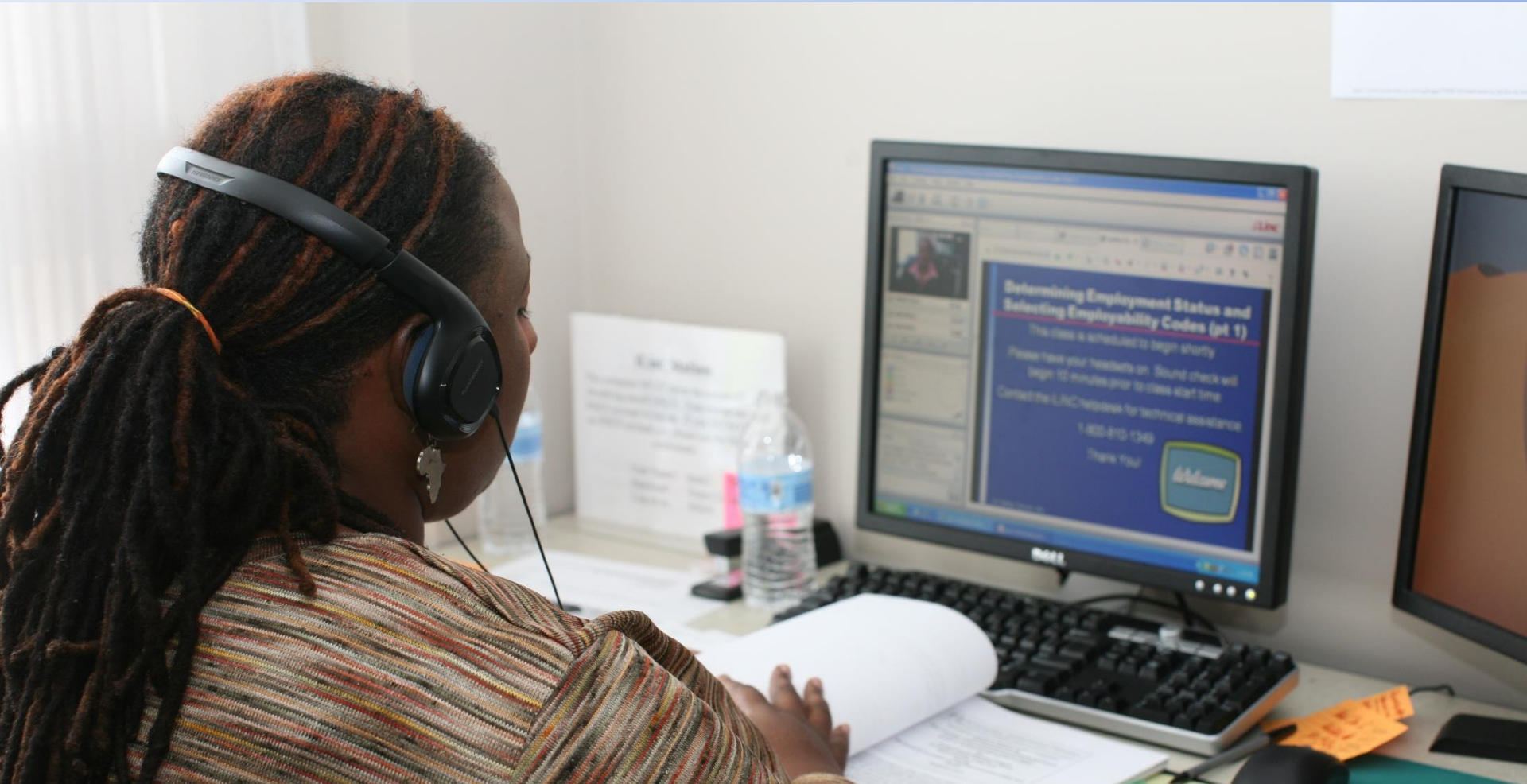


## Considerations: Implementing

- Monitoring/confirming registrations
- Point person to field questions
- Reporting (attendance, evaluation, progress)







# Lessons Learned





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# Planning and Preparation is Key

- Have 2 instructors for large classes:
  - 1 presents
  - 1 monitors chat & troubleshoots tech
- Co-locate instructors in the same room
- Document sharing and other features, only when necessary







# Practice, Practice, Practice

- Make sure instructors are well-trained
- All involved parties need to practice their roles (course content & use of technology)
- Use mock participants
- Field test the equipment (broadcast & participant sites)
- Pilot the course







# Communicate, and Then Communicate Again

- Keep all involved parties in the communication loop
- If you encounter a problem, give all a chance to evaluate it from their perspectives
- When best practices are found, share them with all so that all can benefit







## Don't Permit Congregate Viewing

- We were required to support this, *against our better judgments*, but you may not have to
- Webinars are not webcasts or videos







# Best Practices







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## Best Practice: Think it Through



**We developed a working  
procedural document for  
planning, organizing, and  
presenting a webinar.**





# Planning Best Practices

- Know your product's capabilities
- Develop planning forms
- Develop job aids and task lists
- Brainstorm what needs to happen and what can go wrong, then make a plan for it





# Planning Best Practices

- Train all of your staff on procedures and technology:
  - Instructors
  - IT staff
  - Support staff
  - Subject Matter Experts





# Course Presentation Best Practices

- Enter virtual classroom at least 30 minutes before start to test:
  - Content
  - Tools
  - Links
- Include a brief orientation to webinar tools
- Save attendance list and text chat
- Debrief and refine



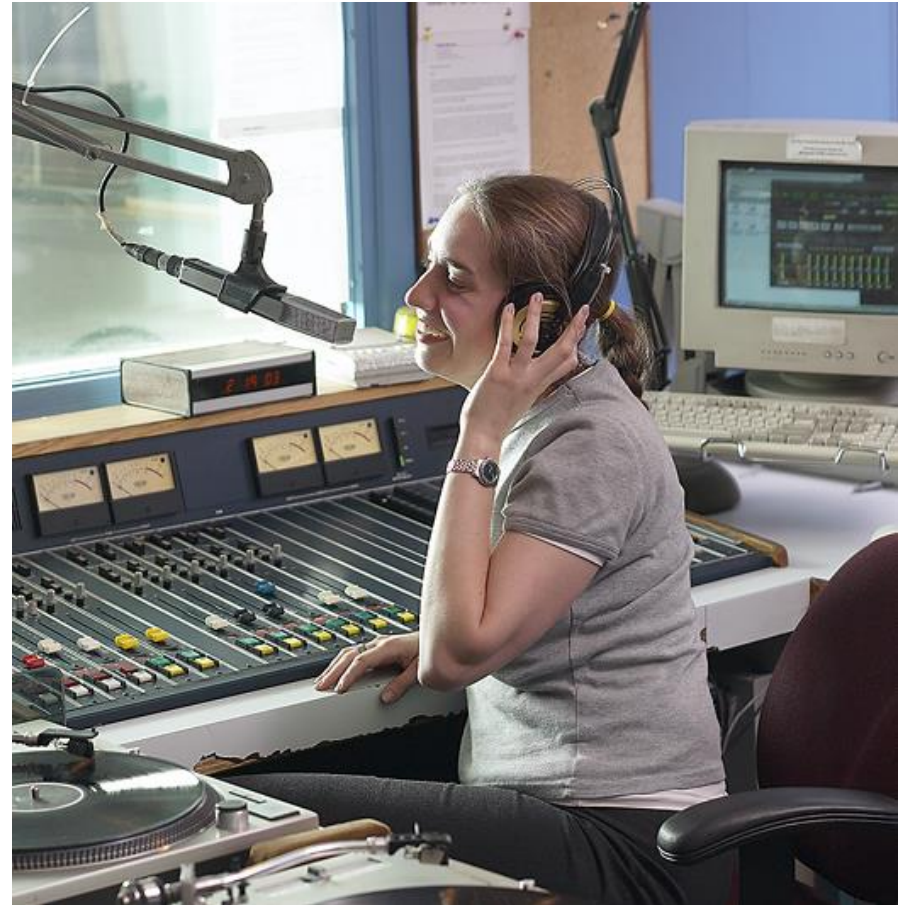




# Handling Technical Difficulties Best Practices

If technical difficulties occur, keep talking!

- Remember, you are “on the radio”
- Communicate what is happening and what is being done about it
- It is OK to pause course to deal with problems, but narrate throughout

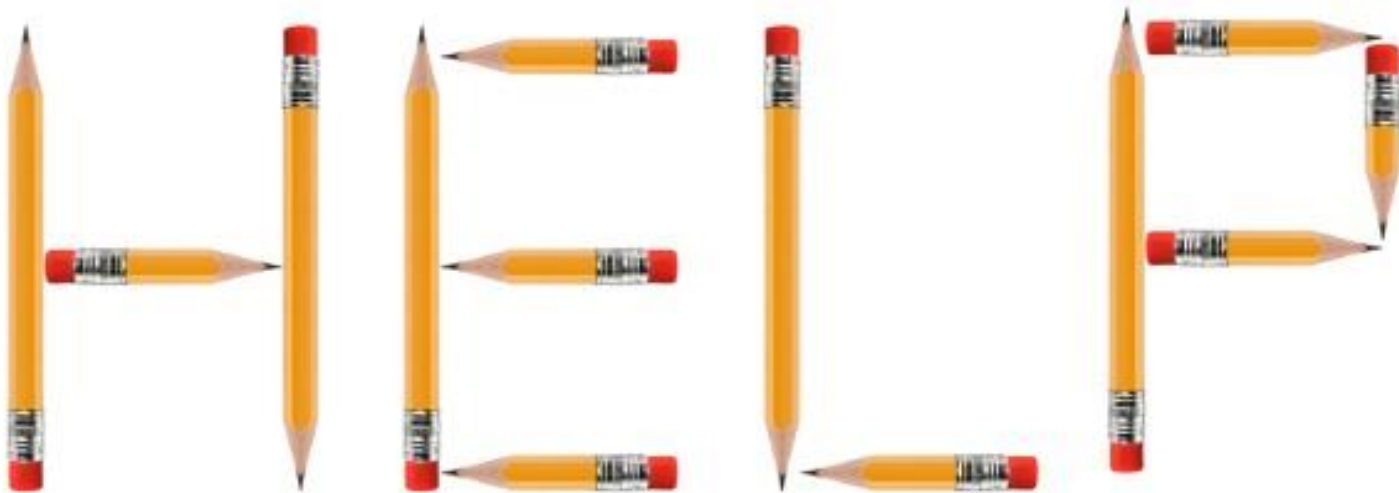




# Handling Technical Difficulties Best Practices

Have a technical difficulties plan that includes:


- Readily available information for contacting help desk or in-house IT support (for instructors & participants)
- Back up plans for when aspects of the technology don't work







# **Best Practice: Expect the Unexpected and Plan for it**



**We developed a log of  
possible technical  
difficulties and how to  
troubleshoot each issue.**





# Learner Engagement Best Practices

- Allow for interaction
  - Yes/No buttons
  - Polling
  - Raise hand to speak
  - Brainstorm in chat area
- Use meaningful images to engage the learner
- Change slides/images often
- For interactive elements, provide the answers immediately







# Learner Engagement Best Practices


- Direct trainees to use the text chat area for questions
- Use participant's name in your response so it is known to whom you are responding
- Have one instructor dedicated to monitoring and responding in the text chat area







## Best Practice: Keep Things Moving



**We developed an FAQ  
document for a text grab;  
this allowed for a quick,  
comprehensive, spell-  
checked response.**





# **And finally, acknowledge and enjoy your success!**







# Summary





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