

**Eric Community College:**

1. Health & Safety training

Presented by: John Slisz, Sam Malone & Carrie Kahn

Discussed a grant from the New York State Department of Labor they coordinate that provides customized training and technical assistance in the health and safety areas to Erie County companies. An underlying theme is preventive maintenance in healthcare and attempting to keep Workers' Compensation premiums down. Discussion was around how CEANY West Region could facilitate a joint application to DOL next year.

2. One-Stop

Presented by: Denise Raymond & Carrie Kahn

Explanation of how ECC is organized in it's delivery of Continuing Education programs.

1) Community Education 2) Corporate Training 3) Driving Programs and 4) One-Stop.

One of the few One-Stops in NY that is on and run by a community college.

Anyone interested in the above topics can contact Carrie Kahn at: [kahn@ecc.edu](mailto:kahn@ecc.edu)

**Finger Lakes Community College:**

1. Corporate training project – Microsoft Office 2003 to Microsoft Office 2007 upgrade

Presented by: Don Friday, Lynn Freid & Carol Ann Joki

Discussed how FLCC was able to coordinate this training with the cooperation of their credit computer department. Also how they were able to investigate and coordinate the purchase of materials as to train with as these materials are not yet plentiful in the marketplace.

Customer was adamant that the training be of the highest quality and required FLCC to document the savings of time from offering Office 2007. Project was pulled off without a hitch due mainly to the two FLCC departments working together. 120 people were trained.

Anyone interested in the above topic can contact Don Friday at: [fridaydc@flcc.edu](mailto:fridaydc@flcc.edu)

**Monroe Community College:**

1. Lean Six Sigma Certification Program

Presented by: Chuck Caples

Discussed the creation of a certificate program that leads participants to three types of certifications in the Lean Six Sigma area, 1) White Belt, 2) Green Belt and 3) Black Belt. Green and Black Belts are required to complete work projects as part of the course. These projects measure quality improvements. To dates projects have saved Rochester area companies over \$11 million. It is estimated that this program will gross over \$225,000 for MCC this year with a net of over \$90,000. This program is offered in collaboration with 8 different professional organizations and one private Lean Six Sigma consulting company. Training takes place in both open enrollment and contractually with specific companies. This company provides the instructors and materials and coordinates all of the projects. They also place unemployed individuals into actual work projects. They are interested in developing similar arrangements with other SUNY/CUNY units.

Anyone interested in the above topic can contact Chuck Caples at: [ccaples@monroecc.edu](mailto:ccaples@monroecc.edu)

**Niagara County Community College:**

1. Sharing seats in credit classes / credit and non-credit customers together

Presented by: Margaret Topor

Discussed how NCCC is able to assist in filling seats in credit classes. Space is negotiated for expected empty seats in credit courses. This space is then placed in Community Education marketing materials and is sold to the general public not interested in academic credit. This concept nets NCCC over \$10,000 per year.

Anyone interested in the above topic can contact Margaret Topor at: [topor@niagaracc.suny.edu](mailto:topor@niagaracc.suny.edu)

**Tompkins-Cortland Community College:**

Presented by: Susan Greener

We have created a grant-funded training program for health care providers. This continues to grow.

Also a best practice that has gotten me very satisfied computer training customers at almost no investment.

We created a web-based computer skills survey for the MS desktop applications (from the website of the text publisher), put it on survey monkey and purchased a subscription only for the period of time we needed.

We can customize endlessly. The price of the survey is deducted from the price of the training that results at a specific rate. Larger organizations can target only the training they need, but it gives them the data to justify the training higher up...it gets them out of paralysis mode and they book the classes.

Anyone interested in the above topics can contact Susan Greener at: [greenes@sunytccc.edu](mailto:greenes@sunytccc.edu)

**General Discussion**

General discussion took place in the following topical areas:

1. Banner vs. other college registration systems
2. International opportunities
3. CEANY working to bring together joint grant applications

**Prepared by Charles J. Caples**